## AUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED 31st MARCH'2005

(All figures are in Rs. Lakhs)

|  | $\begin{gathered} 9 \text { Months } \\ \text { Ended } \\ \text { 31.12.2004 } \\ \text { (1) } \\ \hline \end{gathered}$ | Quarter Ended 31.3.2005 <br> (2) | Quarter Ended 31.3.2004 (3) | Year Ended 31.3.2005 (Audited) <br> (4) | Year Ended 31.3.2004 (Audited) (5) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.Net Sales/Income from Operations | 1455.49 | 577.42 | 355.56 | 2032.91 | 1398.19 |
| 2.Other Income | 91.35 | 41.67 | 15.39 | 133.02 | 25.32 |
| 3.Total expenditure: |  |  |  |  |  |
| a) Increase/decrease in stock in Trade | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| b)Consumption of raw materials | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| c) Staff Cost | 571.27 | 344.35 | 92.80 | 915.62 | 418.11 |
| d) Bad Debt | 1.09 | 8.21 | 0.00 | 9.30 | 139.76 |
| e)Traveling Expenditure | 137.65 | 84.18 | 24.57 | 221.83 | 110.20 |
| f) Other Expenditure | 219.75 | 206.73 | 119.84 | 426.47 | 171.99 |
| 4. Interest | 0.00 | 0.00 | 0 | 0.00 | 0.00 |
| 5.Depreciation | 52.62 | 30.74 | 15.62 | 83.35 | 38.51 |
| 6.Profit (+)/ Loss (-) before tax (1+2-3-45) | 564.46 | -55.11 | 118.12 | 509.36 | 544.94 |
| 7.Provision for Taxation | 37.63 | 57.15 | 2.6 | 94.77 | 10.42 |
| $\begin{aligned} & \text { 8.Net Profit }(+) /(-) \\ & (6-7) \end{aligned}$ | 526.84 | -112.25 | 115.52 | 414.59 | 534.52 |
| 9.Paid-up equity share capital (Face value Rs. 5) | 1592.90 | 1593.00 | 1586.64 | 1593.00 | 1586.64 |
| 10.Reserves excluding revaluation reserves (as per balance sheet) of previous year to be given in column (5) | -- | -- | 2496.91 | 2769.65 | 2496.91 |
| 11.Basic and Diluted EPS for the year to date and for the previous year (not to be annualised) Basic EPS | 1.65 | -0.35 | 0.60 | 1.28 | 2.70 |
| Diluted EPS | 1.63 | -0.35 | 0.60 | 1.28 | 2.70 |


| 12. *(Applicable for <br> half yearly financial <br> results): Aggregate <br> of non-promoter <br> shareholding*- |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Number of shares | $15,884,470$ | 16408550 | 15885570 | 16408550 | $15,885,570$ |
| Percentage of <br> Shareholding | $49.84 \%$ | $51.49 \%$ | $49.85 \%$ | $51.49 \%$ | $49.85 \%$ |

Segment Reporting as per AS-17 (All figures are in Rs. Lakhs)

| Particulars | Quarter ended $31^{\text {st }}$ March' 2005 | Year ended $31^{\text {st }}$ March' 2005 | Year ended $31^{\text {st }}$ March' 2004 |
| :---: | :---: | :---: | :---: |
| 1. Segment Revenue: |  |  |  |
| a) India | 369.84 | 1,593.42 | 1,398.19 |
| b) USA | (118.54) | 320.50 | 145.14 |
| c) The Netherlands | 207.58 | 439.49 | - |
| Total | 458.89 | 2,353.41 | 1,543.33 |
| Less: Inter Segment Revenue | (118.54) | 320.50 | 145.14 |
| Net Sales/ Income form Operations | 577.42 | 2,032.91 | 1,398.19 |
| 2) Segment Results |  |  |  |
| a) India | (16.43) | 198.70 | 495.83 |
| b) USA | (194.93) | 47.08 | 23.80 |
| c) The Netherlands | 21.79 | 127.66 | - |
| Total | (189.57) | 376.33 | 519.62 |
| Less: |  |  |  |
| i) Interest | - | - | - |
| (ii) Other Unallocable Expenditure net off UnAllocable income | - | - | - |
| Total PBT | (189.57) | 373.44 | 519.62 |
| 3) Capital Employed |  |  |  |
| a) India | 3,398.68 | 3,398.68 | 3,865.35 |
| b) USA | 82.25 | 82.25 | 37.75 |
| c) The Netherlands | 956.38 | 956.38 | - |

## AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 ${ }^{\text {ST }}$ MARCH' 2005 (All figures are in Rs. Lakhs)

|  | $\begin{aligned} & \text { Quarter } \\ & \text { ended } \\ & 31.03 .2005 \end{aligned}$ | $\begin{gathered} \text { Quarter ended } \\ 31.03 .2004 \end{gathered}$ | Year ended 31.03.2005 (Audited) | Year ended 31.03.2004 (Audited) |
| :---: | :---: | :---: | :---: | :---: |
| 1.Net Sales/Income from Operations | 369.84 | 356.97 | 1593.42 | 1398.19 |
| 2.Other Income | 26.36 | 43.58 | 118.30 | 25.32 |
| 3.Total expenditure: |  |  |  |  |
| a) Increase/decrease in stock in Trade | 0.00 | 0.00 | 0.00 | 0.00 |
| b)Consumption of raw materials | 0.00 | 0.00 | 0.00 | 0.00 |
| c) Staff Cost | 174.67 | 74.74 | 512.62 | 314.21 |
| d)Bad Debt | 8.21 | 0.00 | 9.30 | 139.76 |
| e)Traveling Expenditure | 71.23 | 23.28 | 180.74 | 97.29 |
| f) Marketing and Implementation Expenses | -122.54 | 145.14 | 316.49 | 145.14 |
| g) Exchange Rate Fluctuation Loss | -5.89 | 0.00 | 20.61 | 82.18 |
| h) Other Expenditure | 140.01 | 0.96 | 278.46 | 85.29 |
| 4. Interest | 0.00 | 0.00 | 0.00 | 0.00 |
| 5.Depreciation | 28.64 | 15.62 | 76.50 | 38.51 |
| 6.Profit (+)/ Loss (-) before tax (1+2-3-4-5) | 101.87 | 140.82 | 317.00 | 521.14 |
| 7.Provision for Taxation | 15.58 | 2.28 | 34.40 | 9.12 |
| 8.Net Profit (+)/ (-) (6-7) | 86.29 | 138.53 | 0.00 | 0.01 |
| 9.Paid-up equity share capital (Face value Rs. 5) | 1,593.00 | 1586.64 | 1593.00 | 1586.64 |
| 10.Reserves excluding revaluation reserves (as per balance sheet) of previous year to be given in column (5) | -- | -- | 2616.59 | 2303.77 |
| 11. Basic and diluted EPS for the year to date and for the previous year (not to be annualised) | 0.27 | 0.60 | 0.88 | 2.59 |
| Diluted EPS | 0.26 | 0.60 | 0.88 | 2.59 |
| 12. *(Applicable for half yearly financial results) : Aggregate of non-promoter shareholding**- Number of sharesPercentage of shareholding | 15885570 | 15885570 | 16408550 | 15,885,570 |
|  | 49.85\% | 49.85 | 51.49\% | 49.85\% |
|  |  |  |  |  |

## Notes:

1. The above financial results have been reviewed by the Audit Committee and has been approved and taken on record by the Board of Directors at its meeting held on June 27, 2005.
2 The above figures are the consolidated figures of Four Soft Ltd. and its subsidiaries Four Soft LLC, Four Soft B.V.
3 The Company did not have any Investor complaints pending as on January 01' 2005 and as on March 31' 2005. There were 25 Investor complaints received and disposed during the quarter.

4 The Consolidated financial statement does not include proportionate financial statements of the joint venture - Four soft International Inc, as the same is not available.
5 The Consolidated financial statements includes financial statements of Four Soft LLC for the period prepared and certified by the management.
6 Figures for the corresponding previous periods, have been regrouped / rearranged wherever necessary
for Four Soft Limited

Hyderabad
June 27, 2005

## P. Mangamma Director

