



## Four Soft Limited

**Un-audited (Provisional) Financial Results for the Third Quarter and Nine Months ended December 31, 2004**  
**Rs. In Lacs, except per share.**

Sr. No.	Particulars	Three Months Ended		Nine Months Ended		Year ended 31.03.2004 (Audited)
		31.12.2004 (Unaudited)	31.12.2003 (Unaudited)	31.12.2004 (Unaudited)	31.12.2003 (Unaudited)	
1.	Net Sales/Services	390.82	343.38	1223.58	1041.22	1398.19
2.	Other Income	28.63	6.57	91.94	13.70	25.32
3.	Total Expenditure					
	a) Increase/decrease in stock in Trade	0.00	0.00	0.00	0.00	0.00
	b) Consumption of raw materials	0.00	0.00	0.00	0.00	0.00
	c) Staff cost	131.49	111.76	344.17	286.41	278.99
	d) Bad Debts Written Off	0.00	0.00	1.09	0.00	139.76
	e) Travelling Expenditure	34.46	34.02	109.51	46.58	70.41
	f) Marketing & implementation expenditure	166.85	0.00	439.03	0.00	145.14
	g) Exchange rate fluctuation loss	92.09	6.58	26.50	0.00	82.18
	h) Other expenditure	59.20	26.28	132.22	108.82	147.39
4.	Interest	0.00	0.00	0.00	0.00	0.00
5.	Depreciation	18.58	8.12	47.86	22.89	38.51
6.	Profit (+)/Loss(-) before tax (1+2-3-4-5)	(83.22)	163.19	215.14	590.22	521.14
7.	Provision for taxation	5.81	8.36	18.82	27.61	9.12
8.	Net Profit (+)/Loss (-) (6-7)	(89.02)	154.83	196.32	562.61	512.02
9.	Paid-up equity share capital (Face Value Rs.5/- each)	1,592.90	1,188.72	1,592.90	1,188.72	1586.64
10.	Reserves excluding revaluation Reserves	2,659.06	475.11	2659.06	475.11	2,467.74
11.	Basic Earnings Per Share (Not annualised)	(0.28)	0.42	0.62	3.27	2.59
	*Diluted EPS			0.61*		
12.	Aggregate of non-promoter shareholding**					
	- Number of shares	15,884,470	7,795,270	15,884,470	7,795,270	15,885,570
	- Percentage of shareholding	49.84	32.79	49.84	32.79	49.85

**Consolidated (Provisional) Un-audited Financial Results for the Third Quarter ended December 31, 2004**  
**Rs. In Lacs, except per share.**

Sr. No.	Particulars	Three Months Ended		Nine Months Ended		Year ended 31.03.2004 (Audited)
		31.12.2004 (Unaudited)	31.12.2003 (Unaudited)	31.12.2004 (Unaudited)	31.12.2003 (Unaudited)	
1.	Net Sales/Services	622.73	343.38	1455.49	1041.22	1,398.19
2.	Other Income / (Loss)	(34.74)	6.57	91.35	13.70	25.32
3.	Total Expenditure					
	a) Increase/decrease in stock in Trade	0.00	0.00	0.00	0.00	0.00
	b) Consumption of raw materials	0.00	0.00	0.00	0.00	0.00
	c) Staff cost	269.40	111.76	571.27	286.41	376.30
	d) Bad Debts Written Off	0.00	0.00	1.09	0.00	139.76
	e) Traveling Expenditure	52.13	34.02	137.65	46.58	83.33
	f) Other expenditure	122.05	32.86	219.75	108.82	240.67
4.	Interest	0.00	0.00	0.00	0.00	0.00
5.	Depreciation	23.34	8.12	52.62	22.89	38.51
6.	Profit (+)/Loss(-) before tax (1+2-3-4-5)	121.07	163.19	564.46	590.22	544.94
7.	Provision for taxation	5.81	8.36	37.63	27.61	10.42
8.	Net Profit (+)/Loss (-) (6-7)	115.26	154.83	526.83	562.61	534.52
9.	Paid-up equity share capital (Face Value Rs.5/- each)	1,592.90	1188.72	1,592.90	1,188.72	1586.64
10.	Reserves excluding revaluation Reserves	3007.34	475.11	3007.34	475.11	2,496.91
11.	Basic Earnings Per Share (Not annualised)	0.36	0.42	1.65	3.27	2.75
	*Diluted EPS	0.36*	-	1.63*	-	-
12.	Aggregate of non-promoter shareholding**					
	- Number of shares	15,884,470	7,795,270	15,884,470	7,795,270	15,885,570
	- Percentage of shareholding	49.84	32.79	49.84	32.79	49.85

**Notes:**

- The above financial results have been reviewed by the Audit Committee and has been approved and taken on record by the Board of Directors at its meeting held on January 28, 2005.
- Segment Reporting is not applicable, as the Company is engaged in product and related services.
- The Company did not have any Investor complaints pending as on July 01' 2004, Sept. 30' 2004 and as on Dec. 31' 2004. There were 65 Investor complaints received and disposed during the quarter.
- Figures for the corresponding previous periods, have been regrouped / rearranged wherever necessary.
- Consolidated figures comprises of financials of Four Soft LLC, USA and Four Soft B.V, Netherlands 100% subsidiaries of the company.
- The Company has foreign exchange reserves set aside for further inorganic growth, which has resulted in an unrealized exchange rate fluctuation loss to the extent of Rs 92.09 Lacs for the quarter ended December 31' 2004.
- During the quarter the company has acquired 100% shares of a Netherlands based company and has converted the same as wholly owned subsidiary and renamed the same as Four Soft B.V.
- During the quarter the company has set up a Wholly Owned Foreign Enterprise JV company in China for venturing into Chinese markets.

Hyderabad  
January 28, 2005

for Four Soft Limited  
Sd/-  
Naresh K. Patro  
Company Secretary